



AIRCRAFT SPRUCE & SPECIALTY CO.

Worldwide Distributors of Certificated and Homebuilt Aircraft Supplies

Dealer/OEM Discount Program:

Aircraft Spruce & Specialty Co. has offered a complete line of aircraft materials and components to aircraft builders and owners worldwide since 1965. Every product offered in our 800 page Aircraft Spruce catalog is sold with our low price guarantee, *We will match any competitor's current price for the same product.* While we deal direct with thousands of individual builders and pilots, we also sell our extensive product line to aircraft parts dealers, repair shops, FBO's, and original aircraft manufacturers. To make our already low prices even more attractive, we now offer additional discounts to high volume customers, dealers and OEM's.

Qualified dealers and OEM's receive discounts off our current prices on every order placed (some exceptions apply). Discounts vary according to the margin Aircraft Spruce has on each product, and discount percentages can vary widely, even within one product group. These discounts apply to orders for any quantity you require. For large quantity purchases, larger discounts may be available. Please request a special quotation on large quantity orders.

To apply for this special program, please fill out the enclosed application/agreement and submit to Aircraft Spruce in Corona, California. If accepted, you will be given a special Dealer/OEM number that will identify you as being eligible for special pricing.

We appreciate your interest in becoming an Aircraft Spruce dealer, and in passing along these additional discounts to you, our valued customer, we hope that we are able to help increase your business and improve your "bottom line". We look forward to your response and to working together in the future.

Sincerely,

Jim Irwin
President

TO PLACE YOUR ORDERS

CALL TOLL FREE IN U.S. & CANADA:

USA: 877-477-7823

CANADA: 877-795-2278

INTERNATIONAL:

TEL: +951-372-9555

FAX: +951-372-0555



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DEALER/OEM CONTRACTUAL AGREEMENT TO BECOME A DEALER:

1. The Dealer must operate under a legal company name and be in the business of aircraft kits, production, maintenance, modification, or be in the business of reselling aircraft parts and/or pilot supplies.
2. The Dealer is expected to order \$5,000 of merchandise per calendar year from Aircraft Spruce, starting with the date this agreement is signed.

If dealer fails to meet the requirements listed above, this agreement is subject to review and cancellation.

Company Name: _____

Federal ID #: _____ Resale #: _____

Existing Customer Number (if any): _____

Mailing Address: _____

Shipping Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Fax No: _____

E-mail: _____

Dealer Signature: _____

Printed Name: _____

Date Signed: _____

Dealer/ OEM orders may be placed with:

Aircraft Spruce West

225 Airport Circle
Corona, CA 92880-2527
Toll Free: (877) 477-7823
Ph: (951) 372-9555
Fax: (951) 372-0555

Aircraft Spruce East

452 Dividend Drive
Peachtree City, GA 30269
Toll Free: (877) 477-7823
Ph: (770) 487-2310
Fax: (770) 487-2308

Aircraft Spruce Canada

150 Aviation Avenue
Brantford Municipal Airport
Brantford, ON N3T 5L7 6H2
Phone: (877) 795-2278 or
(519) 759-5017
Fax: (519) 759-8964

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